



## SALES AND DISTRIBUTION

### COMMERCIAL MANAGEMENT OF CUSTOMERS

RPS Next Sales module offers a complete commercial management, from order to invoice. It allows defining the sales strategies of the company through an extensive system of prices and discounts, framework contracts, etc., which will depend on the conditions that have been negotiated with customers.

You can define your commercial network and commission matrix, by different criteria (by customer, families, area, commercial category, etc.).

The module is prepared to manage and print the documentation for the expeditions: packing-list, composition of boxes and/or pallets, printing of labels and creation of transport route sheet.

Order ID	Amount	Status
PV00001	1.180,00	OK
PV00005	28.320,00	OK
PV00009	7.670,00	OK
PV00011	53,10	OK
PV00022	11.800,00	OK
PV00043	0,00	OK
PV00044	12,10	OK
PV00045	6,05	OK
PV00047	259.047,35	OK

#### Benefits

- Detailed knowledge of sales based on the different criteria defined: by market sector, sales channel, customer, item and any other parameter.
- Complete management of the sales circuit, from order to invoicing.
- Allows delivery date estimation (Capable to Promise).
- Integration of customer through the web: permissions to access RPS Next for management and/or consultations.